



Update: 9

August 9, 2005.

## 1. ORGANIZATION

- **Recruitment of Customer Relationship Staff:** Seventy-five prospective candidates took our initial test at the Parikrma School in Koramangla. We will be recruiting two batches of 10 each in September & October. They will start their one-month training from the beginning of next month.
- **Recruitment of Customer Relationship Manager (CRM), Field Auditor & Technology Manager:** We have made a recruitment offer to a second CRM from one of the major micro finance institutions in Tamilnadu. The Field Auditor is going through a three month process training & orientation. Identified a Technology Manager currently working at HP to join us from October.

## 2. CAPITAL

- **Domestic Capital:** The Authorized Capital has been increased from Rs.2 Crores to Rs.2.5 Crores. We have received subscriptions of Rs.173.1 lakhs to date. The Subscription Agreement with Bellwether was signed in Delhi on July 25<sup>th</sup>, 2005. We are planning to sign the Shareholder Agreement next week in Bangalore. With Bellwether's investment, our capital will be Rs.243.1 lakhs. We will then allot the shares and apply to RBI early next month to start operations.

## 3. INFRASTRUCTURE

- **Premises:** We are in the process of finalizing our lease for our office at 1088, 12<sup>th</sup> Main, Indiranagar, where we are presently located, at a very reasonable rent for a period of 11 months.

## 4. BUSINESS DEVELOPMENT

- The **Area Survey** of the Koramangla slums, where we will first start our work, has been completed.

## 5. MONTH AHEAD

- Sign the Shareholder Agreement with Bellwether.
- Complete the allotment of shares.
- Complete interim financials for RBI application.
- Complete all the manuals: HR, CSR Training
- Complete the visa formalities for Grameen Bank Technical Advisor.

Best Regards,

Samit