

June 2008

Ujjivan News	Milestones	Business Results
 <p>Bangalore: Ujjivan Management celebrating the outreach of 100,000 customers.</p>	<p><u>Customer Outreach</u></p> <p>Ujjivan crosses 100,000 customers in less than 980 days! <i>"I am proud to be with Ujjivan."</i> Lepakshi & Pradeep More</p> <ul style="list-style-type: none"> Loans disbursed to Ujjivan's first two male customers in the IBL Whitefield Branch More East region crosses milestone of 30,000 customers Chamrajpet and Ramanagar Branches reach 4000 customers Jakkasandra and Kalighat Branches reach 3000 customers Dharwad North Branch reaches 1000 customers Operations started in seven new branches Ujjivan now operates in Six States. <p><u>Microfinance +</u></p> <ul style="list-style-type: none"> Chikkaballapur Branch Eye Camp was conducted on 1st June 2008. In total, 191 Ujjivan customers and their families were given free eye exams by Parinaam with the help of Vittala. More <p><u>Ujjivan & Academia</u></p> <ul style="list-style-type: none"> Ujjivan's Case Study presented at Harvard Business School More IIM Bangalore Roundtable on: 'Rethinking the BoP –New Models for the New Millennium' –Discussion Participants: Hindustan Lever, I.T.C., Phillips and Ujjivan. Published in IIMB Management Review, June 2008 Issue. More 	<p>As of June 30th, 2008:</p> <ul style="list-style-type: none"> 96,806 Customers 74,528 Borrowers Rs. 932.3 Million Loans Disbursed Rs. 529 Million Loans Outstanding 83,334 Customers Provided with Life Insurance Coverage 4,147 Customers and Family Members provided with Health Insurance <p>During June:</p> <ul style="list-style-type: none"> 12,455 New Customers 15,050 Loans Disbursed 98.92% Repayment Rate* (as on July 5, 2008)
 <p>Bangalore: One of Ujjivan's first two male customers receives IBL loan. More</p>	<p><u>Organisation</u></p>	<p>Contact</p>
 <p>Chikkaballapur: Eye Camp successfully conducted by Parinaam Foundation. More</p>	<p><u>Human Resources</u></p> <ul style="list-style-type: none"> Current Employee Strength: 419 Interns/Trainees/Probation: 437 Total: 856 	<p>Samit Ghosh Ujjivan Financial Services #93, Jakkasandra Extension Sarjapur Main Cross Road 1st Block, Koramangala Bangalore 560034</p> <p>T: +91 (80) 4146 8600 E: samit.ghosh@ujjivan.com W: www.ujjivan.com</p>
 <p>Bangalore: Mr. Santosh Roy, inaugurating the Srirampur Branch.</p>	<p><u>On the Horizon</u></p> <ul style="list-style-type: none"> We plan to open 10 branches in July. Housing loan to be launched in Whitefield, Chamrajpet and Yeshwantpur branches Ujjivan Board meets on July 23rd, 2008 to approve the the financial accounts for 2007-08 and the new capital raising plans. 	<p>This monthly update is meant for Ujjivan stakeholders and friends. We request you to use your discretion in sharing it with colleagues, friends and others.</p> <p>Prepared by Venkat Krishna</p> <p>© Ujjivan Financial Services Update#44 9 July 2008</p>