

Carol Furtado, COO – South won the Financial Women’s Association (FWA) of New York’s Leadership Award for 2009. The award is presented annually, to outstanding women leaders.



[Read More](#)

Ujjivan gets a 5/5 Diamond rating from MIX Market

[Read More](#)



In January, Ujjivan entered Kerala – God’s Own Country with the opening of two branches: Palluruthy and Vypin, in Ernakulam district.

[Read More](#)

With plans are in place to scale up in the North and expand into new states, Ujjivan moved to a new premises in New Delhi to gear up for future growth.

[Read More](#)



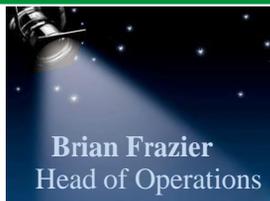
The “HR School”, conducted by Cocoon Consulting which was held at Bangalore for Ujjivan HR staff from different regions.

[Read More](#)

Leadership Spotlight

This month’s featured leader is Brian Frazier, *Head of Operations*. Brian joined Ujjivan in 2008 as Regional Operations Manager.

[Read More](#)



Brian Frazier
Head of Operations

Parinaam Foundation

Providing Microfinance Plus Services



Parinaam Foundation invites you to join the program to make Ujjivan's Education Loans interest free & a scholarship fund for the really needy students.

[Read More](#)

In January, Parinaam conducted Eye/ ENT/Dental camp in Sira & Bhadravathi (Karnataka), and Eye camps in Barasat (West Bengal) in Pune at Yerwada Branch. In the eye camps, doctors saw 726 customers and their family members and referred 65 for further consultation, while the ENT doctors saw 135 patients and referred 9 for further consultation. Parinaam's dental partners saw 168 patients and referred 35 for further consultation.

Retail sales training: 12 candidates enrolled in January

Business Results

As of January 31, 2010:

• Customers	580,417
• Borrowers	531,860
• No. of States	13
• No. of Branches	226
• Loans Disbursed	Rs. 7,883 Million
• Loans Outstanding	Rs. 3,665 Million
• Repayment Rate*	99.10%
• Customers with Life Insurance Coverage	514,850

During January:

• New Customers	26,758
• No. Loans Disbursed	73,881
• Amount Disbursed	Rs. 620 Million

Human Resources

• Current Employee Strength	1951
• Trainees/Probation	753
• TOTAL	2704

* The repayment rate is calculated as the total amount repaid less prepayments received divided by the total amount due of the total loan portfolio outstanding as of the date.

Milestones

4,000 customers

Hosur Pune South

3,000 customers

Jahangirpuri Vijaynagar (UP)
Ambur Khurdha

2,000 customers

Gobi RS Puram (Coimbatore)
Vellore Katpadi Kishangarh
Aundh Fatuah

1,000 customers

Nashik Road Tiruchengodu
Nashik - CIDCO Zero Mile (Muzaffarpur)