

July 2008

Ujjivan News	Milestones	Business Results
 <p>Dharwad: Ms. Savitri Mahishi, and Mr. S.M. Adiga, Credit Manager during the centre leader meet at Dharwad.</p>	<p>Customer Outreach:</p> <ul style="list-style-type: none"> Ujjivan crosses 75 branch milestone, with 10 new branches opened in July, totaling 78 nationwide More Hubli Old, Sultanpuri, Park Circus, Sodepur, Barasat, Baruipur, Shibpur and Krishnagiri branches reached 1000 Customers Yelahanka, Chikkaballapur, Channapatna, Kashba, Thakurpukur, DumDum branches reached 2000 customers Maddur, Anekal, Garia , Dakshineswar branches reached 3000 customers Kavalbysandra branch reached 4000 customers Operations started in ten new branches More than 1 lakh Ujjivan customers covered under life insurance Rs. 1 Billion Loans Disbursed More Ujjivan is now a WWB Network Member More <p>A story of outstanding customer service More</p> <p>Microfinance +:</p> <ul style="list-style-type: none"> Eye Camps conducted in Channapatna and Koramangala branches. In total, 631 Ujjivan customers and their families were given free eye exams by Parinaam with the help of Vittala. 	<p>As of July 31st, 2008:</p> <ul style="list-style-type: none"> 1,14,351 Customers 96,600 Borrowers No. of states - 7 No. of branches - 78 Rs. 1069 Million Loans Disbursed Rs. 601.5 Million Loans Outstanding 1,00,658 Customers Provided with Life Insurance Coverage 4,924 Customers and Family Members provided with Health Insurance <p>During July:</p> <ul style="list-style-type: none"> 16,818 New Customers 18,246 Loans Disbursed 99.59% Repayment Rate* (as on Aug 4, 2008)
 <p>Aligarh: Manoj Dwivedi, COO North Region, inaugurating Aligarh Branch, Ujjivan's entry in Uttar Pradesh. More</p>	<p>Organization</p> <ul style="list-style-type: none"> Ujjivan Parivar is now 1000 strong. More 	<p>Contact</p>
 <p>Kolkata: Mr. Santosh Roy, inaugurating the Uluberia Branch.</p>	<p>Human Resources</p> <ul style="list-style-type: none"> Current Employee Strength: 459 Interns/Trainees/Probation: 586 Total: 1045 	<p>Samit Ghosh Ujjivan Financial Services #93, Jakkasandra Extension Sarjapur Main Cross Road 1st Block, Koramangala Bangalore 560034</p> <p>T: +91 (80) 4146 8600 E: samit.ghosh@ujjivan.com W: www.ujjivan.com</p>
 <p>A Glimpse into lives of the working poor women in Kolkata More</p>	<p>On the Horizon</p> <ul style="list-style-type: none"> We Plan to open 11 branches in August. Housing Loans to be launched in K.R.Puram branch. 	<p>This monthly update is meant for Ujjivan stakeholders and friends. We request you to use your discretion in sharing it with colleagues, friends and others.</p>
<p>Note: <i>*The repayment rate is calculated as the total amount repaid less prepayments received divided by the total amount due of the total loan portfolio outstanding as of the date.</i></p>	<p>Prepared by Venkat Krishna & Abhijeet Kumar</p> <p>© Ujjivan Financial Services Update#45 11 August 2008</p>	