





## November 2008

Ujjivan News	Milestones	Business Results
 <p><b>Bangalore:</b> Ujjivan wins Microfinance Process Excellence Award (MPEA) for South Region <a href="#">More</a></p>  <p><b>Karnataka:</b> Ujjivan opens its 100<sup>th</sup> branch in Nanjangud <a href="#">More</a></p>  <p><b>Siddlaghatta:</b> Parinaam Foundation held its first ENT and eye camp</p>  <p>Ujjivan pays tribute to <b>Late Mr. Ashok Kapur</b> <a href="#">More</a></p>	<p><b>Ujjivan Raises Rs. 94 Crores of Equity Capital</b> <a href="#">More</a></p> <p><b>Customer Outreach</b></p> <p>Ujjivan opens its 100<sup>th</sup> branch in Nanjangud <a href="#">More</a></p> <ul style="list-style-type: none"> <li>• <b>North Region</b> crosses milestone of <b>20,000 customers</b></li> <li>• Lingarajapuram branch reaches <b>4000 customers</b></li> <li>• Tirupattur, Barasat, Habra and Baruipur branches reach <b>2000 customers</b></li> <li>• Bharatpur, Jahangirpuri and Bulandsehar branches reach <b>1000 customers</b></li> <li>• Operations started in <b>three</b> new branches</li> </ul> <p><b>An account of Ujjivan Staff's bravery</b> <a href="#">More</a></p> <p><b>Recognition</b></p> <ul style="list-style-type: none"> <li>• Ujjivan wins Microfinance Process Excellence Award (MPEA) for South Region <a href="#">More</a></li> </ul> <p><b>Tribute</b></p> <ul style="list-style-type: none"> <li>• <b>Ujjivan salutes</b> outstanding heroes of the Indian Financial Fraternity <a href="#">More</a></li> <li>• Ujjivan remembers <b>Late Mr. Ashok Kapur</b> <a href="#">More</a></li> <li>• <b>Mr. Ramamoorthy's</b> Personal Account: The Destiny <a href="#">More</a></li> </ul> <p><b>Microfinance +</b></p> <ul style="list-style-type: none"> <li>• Parinaam Foundation held its Eye Camp and first ENT camp in Siddlaghatta branch on 7<sup>th</sup> December 2008. 281 Ujjivan customers and their family members attended the ENT camp. 12 clients were referred for surgery and 9 for further consultation. 250 Ujjivan customers and their family members attended the eye camp. Eye glasses were prescribed for 105 clients and 3 clients were referred for cataract surgery</li> </ul> <p><b>Organisation</b></p> <p><b>Human Resources</b></p> <ul style="list-style-type: none"> <li>• Current Employee Strength: 726</li> <li>• Interns/Trainees/Probation: 579</li> <li>• <b>Total: 1305</b></li> </ul> <p><b>On the Horizon</b></p> <ul style="list-style-type: none"> <li>• We plan to open 11 branches in December</li> <li>• We plan to open two branches in Dhanbad</li> </ul> <p><b>Note:</b> *The repayment rate is calculated as the total amount repaid less prepayments received divided by the total amount due of the total loan portfolio outstanding as of the date.</p>	<p><b>As of November 30<sup>th</sup>, 2008:</b></p> <ul style="list-style-type: none"> <li>• 1,80,384 Customers</li> <li>• 1,60,141 Borrowers</li> <li>• No. of states - 8</li> <li>• No. of branches - 102</li> <li>• Rs. 1817.5 Million Loans Disbursed</li> <li>• Rs. 983 Million Loans Outstanding</li> <li>• 1,64,368 Customers Provided with Life Insurance Coverage</li> <li>• 4,924 Customers and Family Members provided with Health Insurance</li> </ul> <p><b>During November:</b></p> <ul style="list-style-type: none"> <li>• 15,288 New Customers</li> <li>• Rs. 197.4 Million Loans Disbursed</li> <li>• 99.24% Repayment Rate* (as on December 7, 2008)</li> </ul> <p><b>Contact</b></p> <p><b>Samit Ghosh</b> Ujjivan Financial Services #93, Jakkasandra Extension Sarjapur Main Cross Road 1st Block, Koramangala Bangalore 560034</p> <p>T: +91 (80) 4146 8600 E: <a href="mailto:samit.ghosh@ujjivan.com">samit.ghosh@ujjivan.com</a> W: <a href="http://www.ujjivan.com">www.ujjivan.com</a></p> <p>This monthly update is meant for Ujjivan stakeholders and friends. We request you to use your discretion in sharing it with colleagues, friends and others.</p> <p>Prepared by Venkat Krishna</p> <p>© Ujjivan Financial Services Update#49   9 December 2008</p>