

October 2008

Ujjivan News	Milestones	Business Results
 <p>Bangalore: Eye camp successfully conducted at K.B.Sandra branch More</p>	<p>Customer Outreach</p> <p>Ujjivan forays into Jharkhand More</p> <ul style="list-style-type: none"> • Kasba and Thakurpukur Branches reach 3000 customers • Shibpur Branch reached 2000 customers • Gouribidanur, Tiptur, Haveri, Nangloi, Uluberia and Alwar branches reach 1000 customers • Operations started in three new branches • Housing Loans launched in Maddur, Channapatna, Peenya and Chandralayout branches. 	<p>As of October 31st, 2008:</p> <ul style="list-style-type: none"> • 1,64,577 Customers • 1,44,930 Borrowers • No. of states - 8 • No. of branches - 99 • Rs. 1617.8 Million Loans Disbursed • Rs. 898.5 Million Loans Outstanding • 1,48,917 Customers Provided with Life Insurance Coverage • 4,924 Customers and Family Members provided with Health Insurance
 <p>Jamshedpur: Ujjivan's customer lighting the lamp during branch inauguration More</p>	<p>Microfinance +</p> <ul style="list-style-type: none"> • Kavalbysandra Branch Eye Camp was conducted on 2nd November 2008. In total, 214 Ujjivan customers and their family members were given free eye exams by Parinaam Foundation with the help of Vittala International Institute of Ophthalmology. Further 92 Patients were referred for eye glasses and 12 patients were referred for cataract surgery More • Parinaam Foundation will be organizing its First ENT camp on 7th December in Siddlaghatta branch in solidarity with Dr. Prahalad, Karnataka ENT Hospital & Research Center, Chitradurga 	<p>During October:</p> <ul style="list-style-type: none"> • 13,098 New Customers • 24,541 Loans Disbursed • 99.51% Repayment Rate* (as on November 6, 2008)
 <p>Bali: Carol Furtado, COO, South Region, at the Unitus Leadership Summit More</p>	<p>Organisation</p> <p>Human Resources</p> <ul style="list-style-type: none"> • Current Employee Strength: 606 • Interns/Trainees/Probation: 683 • Total: 1289 <p>Four day Basic Computer Training was conducted to the field staff that gave practical & theoretical exposure about computers and basic features of MS Office</p>	<p>Contact</p> <p>Samit Ghosh Ujjivan Financial Services #93, Jakkasandra Extension Sarjapur Main Cross Road 1st Block, Koramangala Bangalore 560034</p> <p>T: +91 (80) 4146 8600 E: samit.ghosh@ujjivan.com W: www.ujjivan.com</p>
 <p>Jamshedpur: Mr.Sarosh Gandhi during the ribbon cutting ceremony More</p>	<p>On the Horizon</p> <ul style="list-style-type: none"> • We plan to open 6 branches in November • Inaugurate Nanjangud branch and extend our operations to 100 branches nationwide • Housing Loans to be launched in HAL Branch • Plans to complete fourth round of capital <p>Note: <i>*The repayment rate is calculated as the total amount repaid less prepayments received divided by the total amount due of the total loan portfolio outstanding as of the date.</i></p>	<p>This monthly update is meant for Ujjivan stakeholders and friends. We request you to use your discretion in sharing it with colleagues, friends and others.</p> <p>Prepared by Venkat Krishna</p> <p>© Ujjivan Financial Services Update#48 10 November 2008</p>