

## June 2007

Ujjivan News	Milestones	Business Results
 <p><b>Bangalore:</b> Kiran Mazumdar Shaw, Dr. Devi Shetty under the ARY Trust Scheme opens health clinic for Ujjivan customers in Koramangala <a href="#">More...</a></p>  <p><b>Bangalore:</b> Kiran Mazumdar - Shaw speaks with reporters about the importance of clinics and health insurance for the poor <a href="#">More...</a></p>  <p><b>Bangalore:</b> A customer leaders' meet held for Koramangala on Tuesday 3<sup>rd</sup> July 2007. <a href="#">More...</a></p>  <p><b>Bangalore:</b> Sujitha, from Vittala testing eyesight, at the Whitefield Eye Camp <a href="#">More...</a></p>	<ul style="list-style-type: none"> <li><input type="checkbox"/> <b>Launch of Ujjivan's Health Care &amp; Insurance Initiative with Biocon Foundation, ARY Trust &amp; ICICI Lombard:</b> a comprehensive program addressing all areas of healthcare including: education, access, and insurance. The Health Insurance Product, in partnership with ICICI Prudential, gives Ujjivan customers and family members access to top quality hospitalization and surgeries. The first of the clinics under the ARY Scheme was opened on 12<sup>th</sup> June 2007 at Austin town in Koramangala. Ujjivan has been conducting basic health care &amp; hygiene training for the customers in Bangalore with Biocon Foundation for the last one year.</li> <li><input type="checkbox"/> <b>Board Meeting</b> held on June 9. Ujjivan's board reviewed 5 year projections for the company, approved an increase in Ujjivan's authorized share capital, and outlined the strategy for Ujjivan's upcoming capital raising.</li> <li><input type="checkbox"/> <b>A Customer Meet</b> to launch the Health Insurance Product and Housing Loan product was held for Koramangala Branch on Tuesday 3<sup>rd</sup> July 2007. Over 500 Center and group leaders attended the meeting and showed keen interest in the new products.</li> <li><input type="checkbox"/> <b>19 Ujjivan Branches now opened</b>, in total, with new branch openings in Delhi Madangir and Kolkata Kalighat.</li> </ul>	<p><b>As of June 30, 2007:</b></p> <ul style="list-style-type: none"> <li><input type="checkbox"/> 28,190 Customers</li> <li><input type="checkbox"/> 23,599 Borrowers</li> <li><input type="checkbox"/> Rs.173.0 Million Loans Disbursed</li> <li><input type="checkbox"/> Rs. 116.8 Million Loans Outstanding</li> <li><input type="checkbox"/> 24,438 Customers Provided with Life Insurance Coverage</li> </ul> <p><b>During June:</b></p> <ul style="list-style-type: none"> <li><input type="checkbox"/> 2,255 New Customers</li> <li><input type="checkbox"/> 3,255 New Loans Disbursed</li> <li><input type="checkbox"/> 96.6% Repayment Rate (as of July 7, 2007)</li> </ul>
<b>Organization</b>		<b>Contact</b>
<ul style="list-style-type: none"> <li><input type="checkbox"/> Current Employee Strength: 177</li> <li><input type="checkbox"/> Interns/Trainees/Probation: 107</li> <li><input type="checkbox"/> <b>Total: 284</b></li> </ul>		<p><b>Samit Ghosh</b>  Ujjivan Financial Services  #93, Jakkasandra Extension  Sarjapur Main Cross Road  1st Block, Koramangala  Bangalore 560034</p> <p>T: +91 (80) 4146 8600  E: <a href="mailto:samit.ghosh@ujjivan.com">samit.ghosh@ujjivan.com</a>  W: <a href="http://www.ujjivan.com">www.ujjivan.com</a></p>
<b>Month Ahead</b>		<b>Business Results</b>
<ul style="list-style-type: none"> <li><input type="checkbox"/> Release of Annual Report.</li> <li><input type="checkbox"/> Annual General Meeting to be held on July 21, 2007.</li> <li><input type="checkbox"/> Comprehensive health camp to be held at Ramnagara on July 28-29.</li> <li><input type="checkbox"/> Development and implementation of Karnataka expansion plan.</li> <li><input type="checkbox"/> Implementation of Unitus Efficiency Project.</li> <li><input type="checkbox"/> Opening of the 14<sup>th</sup> branch in Karnataka.</li> </ul>		<p>This monthly update is meant for Ujjivan stakeholders and friends. We request you to use your discretion in sharing it with colleagues, friends and others.  Prepared by Anjali Banthia &amp; Vikas Raj  © Ujjivan Financial Services  Update #32   1 July 2007</p>