

October 2007

Ujjivan News	Milestones	Business Results	
	<ul style="list-style-type: none"> Ujjivan is selected from Unitus' 16 global MFI partners to receive the first ever Unitus Accelerator Award. The award recognized Ujjivan's role in accelerating the microfinance industry, its innovative approach, and the positive impact it has on the lives of its customers. More... Ujjivan completes 3rd round of capital raising. The paid up capital and premium increased by 266% to Rs.146 million including premium. More... The Dutch Royal family visits Ujjivan for a presentation on Ujjivan's unique holistic approach to urban microfinance and Parinaam's Microfinance+ Program. Her Majesty and Their Royal Highnesses interacted with customers at the Jakkasandara branch. More... Ujjivan Opens Two New Branches in Bangalore at Byatarayanapura and Yelahanka, becoming Ujjivan's 26th and 27th locations. More... Ujjivan branches mark new milestones. Kolkata Region reached 4,000 customers, it's Tollygunge branch as the first to cross 1,000. Bangalore's Ramanagar branch reached 3,000 customers. Peenya and Jakkasandara branch customers receive free exams. Nearly 500 Ujjivan customers and family members attended the two camps organized by Parinaam Foundation with its partner Vittala to receive free eye examinations. More... Ujjivan began initial work to launch individual lending in collaboration with Women's World Banking. 	<p>As of October 31, 2007:</p> <ul style="list-style-type: none"> 39,015 Customers 32,257 Borrowers Rs.289.2 Million Loans Disbursed Rs. 159.9 Million Loans Outstanding 32,501 Customers Provided with Life Insurance Coverage 858 Customers and Family Members Provided with Health Insurance <p>During October:</p> <ul style="list-style-type: none"> 3,708 New Customers 6,740 New Loans Disbursed 98.77% Repayment* (as on October 31, 2007) 	
			<p>Bangalore: Ujjivan's board meets to allot the shares for the 3rd round of equity raising</p>
			<p>Bangalore: The Dutch Royal Family interacts with customers from the Jakkasandara branch during a loan disbursement</p>
			<p>Bangalore: Ujjivan presented H.M. Queen Beatrix and H.R.H. Princess Máxima of the Netherlands with Patua Scrolls made by the singing minstrels of Midnapore</p>
<h4>Organisation</h4>		<h4>Contact</h4>	
<ul style="list-style-type: none"> Current Employee Strength: 207 Interns/Trainees/Probation: 164 Total: 371 		<p>Samit Ghosh Ujjivan Financial Services #93, Jakkasandra Extension Sarjapur Main Cross Road 1st Block, Koramangala Bangalore 560034</p>	
<h4>On The Horizon</h4>		<p>T: +91 (80) 4146 8600 E: samit.ghosh@ujjivan.com W: www.ujjivan.com</p>	
<ul style="list-style-type: none"> Housing loan product to launch at Bangalore's Lingarajapuram branch. Healthcare and Insurance to be launched at Bangalore's Kavalbyrasandra branch. Customer service helpdesk to handle customer inquiries and complaints to be piloted in Bangalore. Parinaam organizes December Eye Camp at Krishnarajapuram in collaboration with Vittala. Two new branches to open, one in Kolkata and one in #36 Karnataka. 		<p>This monthly update is meant for Ujjivan stakeholders and friends. We request you to use your discretion in sharing it with colleagues, friends and others.</p> <p>Prepared by Jimmy Ossman</p> <p>© Ujjivan Financial Services Update</p>	