

MAJOR MILESTONES

- Conversion of all data to core technology platform complete.
- The Board has approved the ESOP Scheme for all staff & directors.
- First customer Centre & Group Leaders (179) workshop for our Koramangala Branch held on 28-3-06.

1. BUSINESS DEVELOPMENT

- As of 31/3, we have 1112 customers, of whom 441 have taken loans totaling Rs.1.894 Million.
- The Board has provisionally approved the budget for the year starting 1/4/06. It is to be finally adopted in next meeting after detailed review.

2. ORGANIZATION

- **Headcount** - Current staff Strength: 34 Offers made: 9
Trainees: 26
Interns: 1
Total: 61
- **Training**: Basic Training for field staff -6th batch started on 20/3

3. CAPITAL & FUNDING

- **Tranche II of Initial Capital Subscription:** We have now paid-up domestic capital of Rs.28.1 Million. We have raised an additional Rs.26.9 Million in Foreign Direct Investment. The documentation for the FDI portion is in progress. We will plan to close with a Paid-up Capital of Rs.54.9 Million.
- **Funding:** ECB approval from RBI for the Grameen Trust Seed Capital loan of Rs.2.3 Million to fund our first branch portfolio is awaited. We have initiated discussions with a number of banks & institutions for funding which we will take actively once FDI process is completed.

4. MONTH AHEAD

- Open our fourth branch.
- Sign agreement with software vendor.
- Complete FDI Capital Subscription & Grameen Seed Capital transactions.
- Finalize the annual budget for adoption by the Board.
- Start work on the renovation of our head office at Koramangala.
- Implement the ESOP for all employees & directors.