



Update: 12

November 7, 2005.

MAJOR MILESTONE:

- **The Reserve Bank of India issued our license on October 31, 2005. Approved in 49 days & license issued in 55 days, one of the fastest in the micro finance industry.**
- **Business operational 3/10**

1. ORGANIZATION:

- Second batch of field staff complete training- 5/11
- We are now a team of 20

2. CAPITAL & FUNDING:

- Invitation for FDI share applications sent to NRI investors 18/10. Rs.2.5 Million subscription already received.
- Discussion with U.S. based institutional & individual investors in progress.
- Discussion in progress to raise our domestic capital by another Rs.10 Million to around Rs.34. Million.

3. BUSINESS DEVELOPMENT:

- First batch of field staff start work at Bangalore-3/10
- Launch of business for the slum dwellers segment-3/10
- First Group Formation Meetings- 10/10
- First Branch Office finalized- 24/10
- First Group Recognition Test- 28/10
- First Centre Meeting – 31/10

4. MONTH AHEAD

- Open our first branch office
- Our first loans will start in December, as we require customers to save for first three months.
- Finalize our agreement with insurance companies to issue life insurance policies for all our customers.

We have a hectic six months ahead, as we get down to doing business on the ground. I would like to thank all the colleagues, investors & those who held their commitments to promote Ujjivan for keeping the faith.

Best Regards, Samit